Powering Global Connections
Who We Are
Our Mission

FedEx Corporation will produce superior financial returns for its shareowners by providing high-value-added logistics, transportation, and related business services through focused operating companies. Customer requirements will be met in the highest quality manner appropriate to each market segment served. FedEx will strive to develop mutually rewarding relationships with its team members, partners, and suppliers. Safety will be the first consideration in all operations. Corporate activities will be conducted to the highest ethical and professional standards.
Strength in Numbers

- **679** Aircraft
- **> 220** Countries and Territories Served
- **> 250M** Daily Tracking Requests
- **28** Global Data Centers
- **> 500K** Team Members
- **> 5K** Operating Facilities
- **> 16M** Shipments Per Business Day (Avg. Daily Vol.)
- **> 180K** Vehicles
We connect people and possibilities around the world.
1973: FedEx begins operations
1977: FedEx successfully lobbies for unrestricted routes
1981: FedEx opens SuperHub in Memphis
1989: FedEx acquires Flying Tigers
1994: FedEx launches fedex.com and offers first package-status tracking
2004: FedEx acquires Kinko’s and Parcel Direct
2013: FedEx launches FedEx Delivery Manager®
2014: FedEx acquires Bongo International and GENCO
2016: FedEx acquires TNT Express
How We Succeed
We deliver the best service and value possible by:

• Competing collectively
• Operating independently
• Managing collaboratively
<table>
<thead>
<tr>
<th>Name</th>
<th>Title</th>
<th>Company</th>
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<tbody>
<tr>
<td>Frederick W. Smith</td>
<td>Chairman and CEO</td>
<td>FedEx Corporation</td>
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<td>Raj Subramaniam</td>
<td>President and COO</td>
<td>FedEx Corporation</td>
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<td>Mark R. Allen</td>
<td>EVP, General Counsel and Secretary</td>
<td>FedEx Corporation</td>
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<td>John Smith</td>
<td>President and CEO</td>
<td>FedEx Freight</td>
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<tr>
<td>Brie Carere</td>
<td>EVP, Chief Marketing and Communications Officer</td>
<td>FedEx Corporation</td>
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<td>Brian Philips</td>
<td>President and CEO</td>
<td>FedEx Office</td>
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<td>Udo Lange</td>
<td>President and CEO</td>
<td>FedEx Logistics</td>
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<tr>
<td>Jill Brannon</td>
<td>EVP, Chief Sales Officer</td>
<td>FedEx Corporation</td>
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<td>Judith H. Edge</td>
<td>CVP, Human Resources</td>
<td>FedEx Corporation</td>
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<tr>
<td>Sev McMurtry</td>
<td>CVP, Operations and Service Support</td>
<td>FedEx Corporation</td>
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<td>Henry J. Maier</td>
<td>President and CEO</td>
<td>FedEx Ground</td>
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<tr>
<td>Alan B. Graf</td>
<td>EVP, CFO</td>
<td>FedEx Corporation</td>
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<tr>
<td>Don Colleran</td>
<td>President and CEO</td>
<td>FedEx Express</td>
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<tr>
<td>Richard W. Smith</td>
<td>Regional President and EVP</td>
<td>FedEx Corporation</td>
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<td>U.S. Domestic and U.S. International</td>
<td>FedEx Corporation</td>
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Our Portfolio of Services

**FedEx Express**
The largest express transportation company in the world.

**FedEx Ground**
Cost-effective business and residential package shipping.

**FedEx Freight**
Priority and economy less-than-truckload (LTL) freight shipping.

**FedEx Services**
Marketing, sales, IT and customer service solutions for customers.

**FedEx Logistics**
Global transportation, supply chain, trade/customs and e-commerce solutions.

**FedEx Office**
Print and copy services, shipping pickup and delivery, and same-day courier service.
FedEx Express Global Network

Our 13 hubs connect 220+ countries and territories and more than 99% of the world's GDP.
FedEx Express connects the world with time-definite air-ground services. The world’s largest cargo airline and express transportation company now includes TNT Express, enhancing our global network for customers in the U.S.; Canada; Asia Pacific; Europe; Middle East, Indian Subcontinent and Africa; and Latin America and Caribbean.

> 650 AIRPORTS

> 250K TEAM MEMBERS

679 AIRCRAFT*

> 75K MOTORIZED VEHICLES

> 6M PACKAGES MOVED (AVG. DAILY VOL.)

> 28M POUNDS OF FREIGHT MOVED (AVG. DAILY VOL.)

Numbers include TNT Networks
*Gross available aircraft includes parked
FedEx Ground offers fast, economical delivery in the U.S. and Canada and is faster to more locations than UPS Ground.

> 39 HUBS
> 160K TEAM MEMBERS
> 600 FACILITIES
> 10M PACKAGES MOVED (AVG. DAILY VOL.)
> 75K MOTORIZED VEHICLES
FedEx Freight simplifies LTL shipping in the U.S., Canada, Mexico, Puerto Rico and U.S. Virgin Islands.

≈ 370 SERVICE CENTERS
> 44K TEAM MEMBERS
> 30K MOTORIZED VEHICLES
> 100K SHIPMENTS (AVG. DAILY VOL.)
FedEx Services
Team members coordinate sales, marketing, communications, information technology and customer service support for the FedEx global brand.

>15K TEAM MEMBERS

Innovative solutions
• FedEx Delivery Manager®
• SenseAware®, a FedEx innovation
FedEx Logistics connects supply chains globally through a logistics solutions organization.

- Air and Ocean Cargo Networks
- Customs Brokerage and Trade Solutions
- Supply Chain Services

238 FACILITIES  >7M CUSTOMS BROKERAGE TRANSACTIONS ANNUALLY
32 COUNTRIES WITH ON-SITE LOCATIONS  >20K TEAM MEMBERS
FedEx Office makes shipping and printing convenient.

>2,150 LOCATIONS

>14.5K TEAM MEMBERS IN THE U.S.

OFFERING FEDEX SAMEDAY® CITY TO:

>1,900 CITIES WITHIN

>30 MARKETS

Services provided
• Pack and ship
• Copy and print
• Large-format printing
• Signs and graphics
How We Innovate
FedEx and E-Commerce

E-commerce is a fundamental part of retailing today and has profoundly changed how consumers make purchases. We continue to expand our convenience network to help customers and business deliver.

Our services go beyond shipping

• Website and marketplace integration
• Flexible delivery options
• FedEx Extra Hours at eligible retailers
• Customized, reliable packaging
• Simplified returns
• E-commerce education and marketing tools
• Access to international markets
• E-commerce fulfillment
Our Retail Footprint

We offer a range of options from full-service printing and shipping to pack, ship and hold services, to quick drop-off points.

Our more than 50,000 locations for U.S. consumers include

• FedEx drop-off and pickup available in over 14,100 locations including Walgreens, Dollar General, Kroger and Albertsons.
• FedEx Ship Center® and FedEx Authorized ShipCenter® locations
• 33,900 FedEx® Drop Box locations
• FedEx Office locations in Walmart stores
The Next Wave of Technology & Innovation

- Robotics
- Blockchain
- Drones
- Automation
- Multi-year collaboration with Microsoft

“FedEx stands at the nexus of the virtual and physical world and is building on the benefits that innovation and technology bring.”

— Frederick W. Smith, FedEx Chairman and CEO
What We Stand For
Sustainability

GOAL: 30% reduction in aircraft emissions intensity by 2020
_PROGRESS: 24% reduction since 2005

GOAL: 50% increase in FedEx Express vehicle fuel efficiency by 2025
_PROGRESS: 40.9% since 2005

GOAL: 30% of jet fuel from alternative fuels by 2030
_PROGRESS: First alternative fuel delivery anticipated in 2020

GOAL: LEED certification on new U.S. FedEx Express buildings
_PROGRESS: 3 in FY19 (22 total enterprise-wide)

GOAL: Expand on-site energy generation and renewable energy for facilities
_PROGRESS: 2 new solar installations in FY19 (25 total)

Learn more at csr.fedex.com
FedEx Cares
50 by 50

GOAL: Positively impact 50 million people around the world by our 50th anniversary in April 2023

HOW: Volunteering, charitable giving and in-kind shipping

Strategic Areas of Focus
• Global entrepreneurship
• Sustainable logistics
• Delivering for good

Learn more at fedexcares.com
Our Culture

How we think
People-Service-Profit (P-S-P) is the way we run our business.

How we work
Quality Driven Management (QDM) helps us do our best work and empowers continuous improvement.

What we deliver
The Purple Promise, “I will make every FedEx experience outstanding,” brings P-S-P to life.

Why we matter
Our purpose — “We connect people and possibilities around the world” — is fulfilled through our commitment to P-S-P and the Purple Promise.
THE PURPLE PROMISE

“I will make every FedEx experience outstanding.”
FedEx is consistently named among the world’s most valuable and admired brands.

**FORTUNE** No. 14 among “World’s Most Admired Companies”

**Reputation Institute**
“RepTrak 100” List of the World’s Most Reputable Companies

**FORTUNE** “100 Best Places to Work”

**FORTUNE** One of the “Best Employers for Diversity”

**Black Enterprise**
“50 Best Companies for Diversity”

**Forbes**
“World’s Most Valuable Brands”
A connected world is a better world.